

Annual Base/Start-up Growth

Analysis of Growth in Visits vs. Growth in Admissions at Base/Start up Agencies	2009	2008	2007	2006	2005
Base/start up agencies home health visits	8,049,786	5,152,583	4,081,361	3,022,924	1,920,335
Base/start up agencies home health admissions	242,687	165,327	140,747	113,321	71,568
Visits per average admission	33.2	31.2	29.0	26.7	26.8
Year over year growth	6.4%	7.5%	8.7%	-0.6%	

Base/start-up Medicare episodic home health visits	6,684,403	4,369,843	3,516,903	2,670,742	1,749,168
Base/start-up Medicare episodic home health admissions	189,204	129,640	113,173	90,899	60,867
Visits per average admission	35.3	33.7	31.1	29.4	28.7
Year over year growth	4.8%	8.5%	5.8%	2.2%	

Base/start-up non-Medicare home health visits	1,365,383	782,740	564,458	352,182	171,167
Base/start-up non-Medicare home health admissions	53,483	35,687	27,574	22,422	10,701
Visits per average admission	25.5	21.9	20.5	15.7	16.0
Year over year growth	16.4%	7.1%	30.3%	-1.8%	

Base/Start-up Growth Detail

Totals (from 10-Ks and 10-Qs)	Q1	2009	Q4	Q3	Q2	Q1	2008	Q4	Q3	Q2	Q1	2007	Q4	Q3	Q2	Q1	2006	Q4	Q3	Q2	Q1	2005
Base/start up agencies home health visits	2,254,109	8,049,786	2,216,922	2,178,669	2,120,747	1,533,448	5,152,563	1,416,071	1,337,345	1,248,962	1,150,185	4,081,361	1,094,248	1,036,508	1,006,761	943,844	3,022,924	868,879	852,790	666,776	634,479	1,920,335
Base/start up agencies home health admissions	72,630	242,687	66,292	63,640	64,073	48,682	165,327	43,696	42,775	40,624	38,232	140,747	35,307	35,142	34,550	35,748	113,321	32,457	31,818	24,851	24,195	71,568
Visits per admission	31.0	33.2	33.4	34.2	33.1	31.5	31.2	32.4	31.3	30.7	30.1	29.0	31.0	29.5	29.1	26.4	26.7	26.8	26.8	26.8	26.2	26.8
Year over year growth	-1.5%	6.4%	3.2%	9.5%	7.7%	4.7%	7.5%	4.6%	6.0%	5.5%	13.9%	8.7%	15.8%	10.0%	8.6%	0.7%	-0.6%					

Why did visits per admission jump sharply starting in Q2 2007?

Medicare (from 10-Ks and 10-Qs)	Q1	2009	Q4	Q3	Q2	Q1	2008	Q4	Q3	Q2	Q1	2007	Q4	Q3	Q2	Q1	2006	Q4	Q3	Q2	Q1	2005
Base/start-up Medicare episodic home health visits	1,849,327	6,684,403	1,840,160	1,813,206	1,746,580	1,284,457	4,369,823	1,189,630	1,128,002	1,062,101	990,090	3,516,903	934,306	890,352	861,890	830,355	2,670,742	758,662	749,670	595,830	566,580	1,749,168
Base/start-up Medicare episodic home health admissions	54,902	189,204	52,245	49,622	49,947	37,390	129,640	34,017	33,295	31,967	30,361	113,173	28,244	28,283	28,068	28,578	90,899	26,344	25,516	19,767	19,272	60,867
Visits per admission	33.7	35.3	35.2	36.5	35.0	34.4	33.7	35.0	33.9	33.2	32.6	31.1	33.1	31.5	30.7	29.1	29.4	28.8	29.4	30.1	29.4	28.7
Year over year growth	-1.9%	4.8%	0.7%	7.9%	5.2%	5.3%	8.5%	5.7%	7.6%	8.2%	12.2%	5.8%	14.9%	7.1%	1.9%	-1.2%	2.2%					
Sequential period growth	-4.7%	4.8%	-3.6%	4.5%	1.8%	-1.8%	8.5%	3.2%	2.0%	1.9%	-1.4%	5.8%	5.1%	2.5%	5.7%	0.9%	2.2%	-2.0%	-2.5%	2.5%		

Sept 3, 2009: President and COO Larry R. Graham and information chief Alice Ann Schwartz resign and visits per admissions drop s.

Visits per episode (from 8-Ks)	18.6	18.5	19.0	18.7	18.6	17.7	17.2	17.6	17.1	17.3	16.7	16.7	16.8	16.9	16.8	16.3	16.8	16.6	16.6	17.1	16.9
Year over year growth, visits per episode	5.1%	7.7%	8.0%	9.4%	7.5%	6.0%	2.8%	4.8%	1.2%	3.0%	2.5%	-0.6%	1.2%	1.8%	-1.8%	-3.6%					
Increase in visits per admission due to recertifications	15.1	16.8	16.2	17.8	16.4	16.7	16.5	17.4	16.8	15.9	15.9	14.4	16.3	14.6	13.9	12.8					
Year over year growth	-9.4%	1.8%	-6.6%	6.3%	2.8%	4.7%	15.0%	6.7%	15.1%	14.5%	24.7%	14.3%	33.5%	14.1%	6.6%	2.1%					

Sept 3, 2009: President and COO Larry R. Graham and information chief Alice Ann Schwartz resign and increase in visits due to certifications drops.

Non-Medicare Episodic (from 10-Ks and 10-Qs)	Q1	2009	Q4	Q3	Q2	Q1	2008	Q4	Q3	Q2	Q1	2007	Q4	Q3	Q2	Q1	2006	Q4	Q3	Q2	Q1	2005
Base/start-up non-Medicare episodic based home health visits	206,053	641,558	175,874	174,477	163,426	127,781	396,602	113,562	105,637	95,940	81,463											
Base/start-up non-Medicare episodic based home health admissions	8,503	21,645	5,490	5,813	5,596	4,746	14,648	3,871	3,869	3,550	3,358											
Visits per admission	24.2	29.6	32.0	30.0	29.2	26.9	27.1	29.3	27.3	27.0	24.3											
Year over year growth	-10.0%	9.5%	9.2%	9.9%	8.1%	11.0%																

Medicare visits per admission over Non-Medicare Episodic Visits per Admission	9.45	5.69	3.19	6.53	5.76	7.43	6.63	5.64	6.58	6.20	8.35
Year over year growth	27.2%	-14.2%	-43.5%	-0.8%	-7.0%	-11.0%					

The gap between Medicare and non-Medicare based episodic visits narrowed during 2009 after the ratio of Medicare recertifications to admissions declined to 93.7% in 2009 from over 100% in 2008 (See Recert Admissions Tab)

Non-Medicare Non-Episodic (from 10-Ks and 10-Qs)	Q1	2009	Q4	Q3	Q2	Q1	2008	Q4	Q3	Q2	Q1	2007	Q4	Q3	Q2	Q1	2006	Q4	Q3	Q2	Q1	2005
Base/start-up non-Medicare non-episodic based home health visits	198,729	723,825	200,888	190,986	210,741	121,210	386,138	112,879	103,706	90,921	78,632											
Base/start-up non-Medicare non-episodic based home health admissions	9,225	31,838	8,557	8,205	8,530	6,546	21,039	5,808	5,611	5,107	4,513											
Visits per average admission	21.5	22.7	23.5	23.3	24.7	18.5	18.4	19.4	18.5	17.8	17.4											
Year over year growth	16.3%	23.9%	20.8%	25.9%	38.8%	6.3%																

Total Non-Medicare (non-Medicare episodic and non-Medicare non-Episodic)	Q1	2009	Q4	Q3	Q2	Q1	2008	Q4	Q3	Q2	Q1	2007	Q4	Q3	Q2	Q1	2006	Q4	Q3	Q2	Q1	2005
Base/start-up non-Medicare based home health visits	404,782	1,365,383	376,762	365,463	374,167	248,991	782,740	226,441	209,343	186,861	160,095	564,458	159,942	146,156	144,871	113,489	352,182	110,217	103,120	70,946	67,899	171,167
Base/start-up non-Medicare based home health admissions	17,728	53,483	14,047	14,018	14,126	11,292	35,687	9,679	9,480	8,657	7,871	27,574	7,063	6,859	6,482	7,170	22,422	6,113	6,302	5,084	4,923	10,701
Visits per average admission	22.8	25.5	26.8	26.1	26.5	22.1	21.9	23.4	22.1	21.6	20.3	20.5	22.6	21.3	22.3	15.8	15.7	18.0	16.4	14.0	13.8	16.0
Year over year growth	3.5%	16.4%	14.6%	18.1%	22.7%	8.4%	7.1%	3.3%	3.6%	-3.4%	28.5%	30.3%	25.6%	30.2%	60.2%	14.8%	-1.8%					

Medicare visits per admission over Non-Medicare Visits per Admission	10.9	9.8	8.4	10.5	8.5	12.3	11.8	11.6	11.8	11.6	12.3	10.6	10.4	10.2	8.4	13.2	13.7	10.8	13.0	16.2	15.6	12.7
Year over year growth	-11.8%	-16.8%	-27.4%	-11.2%	-27.1%	0.3%	11.0%	10.9%	16.0%	39.3%	-7.2%	-22.4%	-3.1%	-21.9%	-48.4%	-15.2%						

The gap between Medicare and non-Medicare based episodic visits narrowed during 2009 after the ratio of Medicare recertifications to admissions declined to 93.7% in 2009 from over 100% in 2008 (See Recert Admissions Tab)

Episodic-based Medicare Visits per Completed Episode

Fiscal Year 2010	Total	Q4	Q3	Q2	Q1
Episodic-based Medicare visits per completed episode					18.6
Growth in episodic-based Medicare visits per completed episode					5.1%
Fiscal Year 2009					
Episodic-based Medicare visits per completed episode	18.5	19.0	18.7	18.6	17.7
Growth in episodic-based Medicare visits per completed episode	7.7%	8.0%	9.4%	7.5%	6.0%
Fiscal Year 2008					
Episodic-based Medicare visits per completed episode	17.2	17.6	17.1	17.3	16.7
Growth in episodic-based Medicare visits per completed episode	2.8%	4.8%	1.2%	3.0%	2.5%
Fiscal Year 2007					
Episodic-based Medicare visits per completed episode	16.7	16.8	16.9	16.8	16.3
Growth in episodic-based Medicare visits per completed episode	-0.6%	1.2%	1.8%	-1.8%	-3.6%
Fiscal Year 2006					
Episodic-based Medicare visits per completed episode	16.8	16.6	16.6	17.1	16.9

Recertifications to Admissions

Recertifications/Admissions	Q1 2010	2009	Q4	Q3	Q2	Q1	2008	Q4	Q3	Q2 & Q1
Base/start up agencies home recertifications	53,858	212,249	56,070	57,098	56,033	43,048	152,660	41,455	39,241	71,964
Base/start up agencies home health admissions	72,630	242,687	66,292	63,640	64,073	48,682	165,327	43,696	42,775	78,856
Ratio Recertification/Admissions	74.2%	87.5%	84.6%	89.7%	87.5%	88.4%	92.3%	94.9%	91.7%	91.3%

Recertifications/Admissions	Q1 2010	2009	Q4	Q3	Q2	Q1	2008	Q4	Q3	Q2 & Q1
Base/start-up Medicare episodic home recertifications	44,843	177,290	46,675	47,770	46,551	36,294	130,049	35,068	33,431	61,550
Base/start-up Medicare episodic home health admissions	54,902	189,204	52,245	49,622	49,947	37,390	129,640	34,017	33,295	62,328
Ratio Recertification/Admissions	81.7%	93.7%	89.3%	96.3%	93.2%	97.1%	100.3%	103.1%	100.4%	98.8%

Sept 3, 2009: President and COO Larry R. Graham and information chief Alice Ann Schwartz resign and recertification to admission ratio drops

How did Amedisys get virtually every Medicare admission recertified in 2008?

Recertifications/Admissions	Q1 2010	2009	Q4	Q3	Q2	Q1	2008	Q4	Q3	Q2 & Q1
Base/start-up non-Medicare episodic based home health recertifications	4,246	15,884	4,314	4,247	4,084	3,239	10,620	3,113	2,864	4,643
Base/start-up non-Medicare episodic based home health admissions	8,503	21,645	5,490	5,813	5,596	4,746	14,648	3,871	3,869	6,908
Ratio Recertification/Admissions	49.9%	73.4%	78.6%	73.1%	73.0%	68.2%	72.5%	80.4%	74.0%	67.2%

According to the 10-K, non-Medicare episodic based home health is reimbursed in the same manner as Medicare, episodic based home health care. Then why is the recertification to admissions ratio so different for the two?

Recertifications/Admissions	Q1 2010	2009	Q4	Q3	Q2	Q1	2008	Q4	Q3	Q2 & Q1
Base/start-up non-Medicare non-episodic based home health recertifications	4,769	19,075	5,081	5,081	5,398	3,515	11,991	3,274	2,946	5,771
Base/start-up non-Medicare non-episodic based home health admissions	9,225	31,838	8,557	8,205	8,530	6,546	21,039	5,808	5,611	9,620
Ratio Recertification/Admissions	51.7%	59.9%	59.4%	61.9%	63.3%	53.7%	57.0%	56.4%	52.5%	60.0%

Recertifications/Admissions	Q1 2010	2009	Q4	Q3	Q2	Q1	2008	Q4	Q3	Q2 & Q1
Base/start-up non-Medicare episodic and non-Medicare non-episodic based home recertifications	9,015	34,959	9,395	9,328	9,482	6,754	22,611	6,387	5,810	10,414
Base/start-up non-Medicare based home health admissions	17,728	53,483	14,047	14,018	14,126	11,292	35,687	9,679	9,480	16,528
Ratio Recertification/Admissions	50.9%	65.4%	66.9%	66.5%	67.1%	59.8%	63.4%	66.0%	61.3%	63.0%